



# Credit Creation and Social Optimality

***Adair Turner***

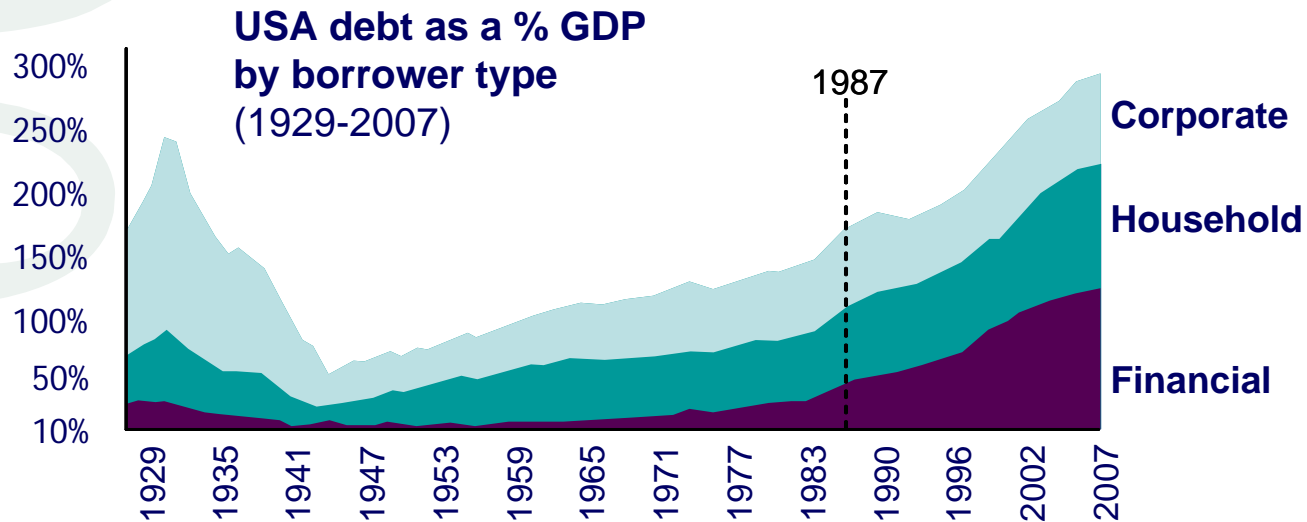
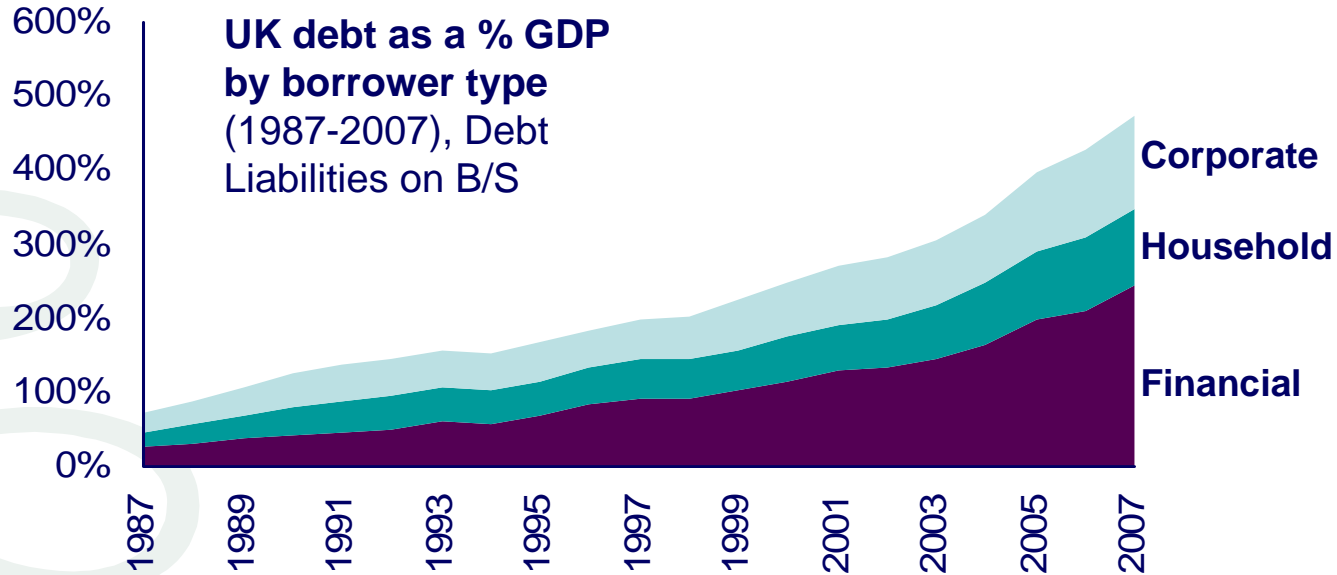
*Chairman*

*Financial Services Authority*

Southampton University

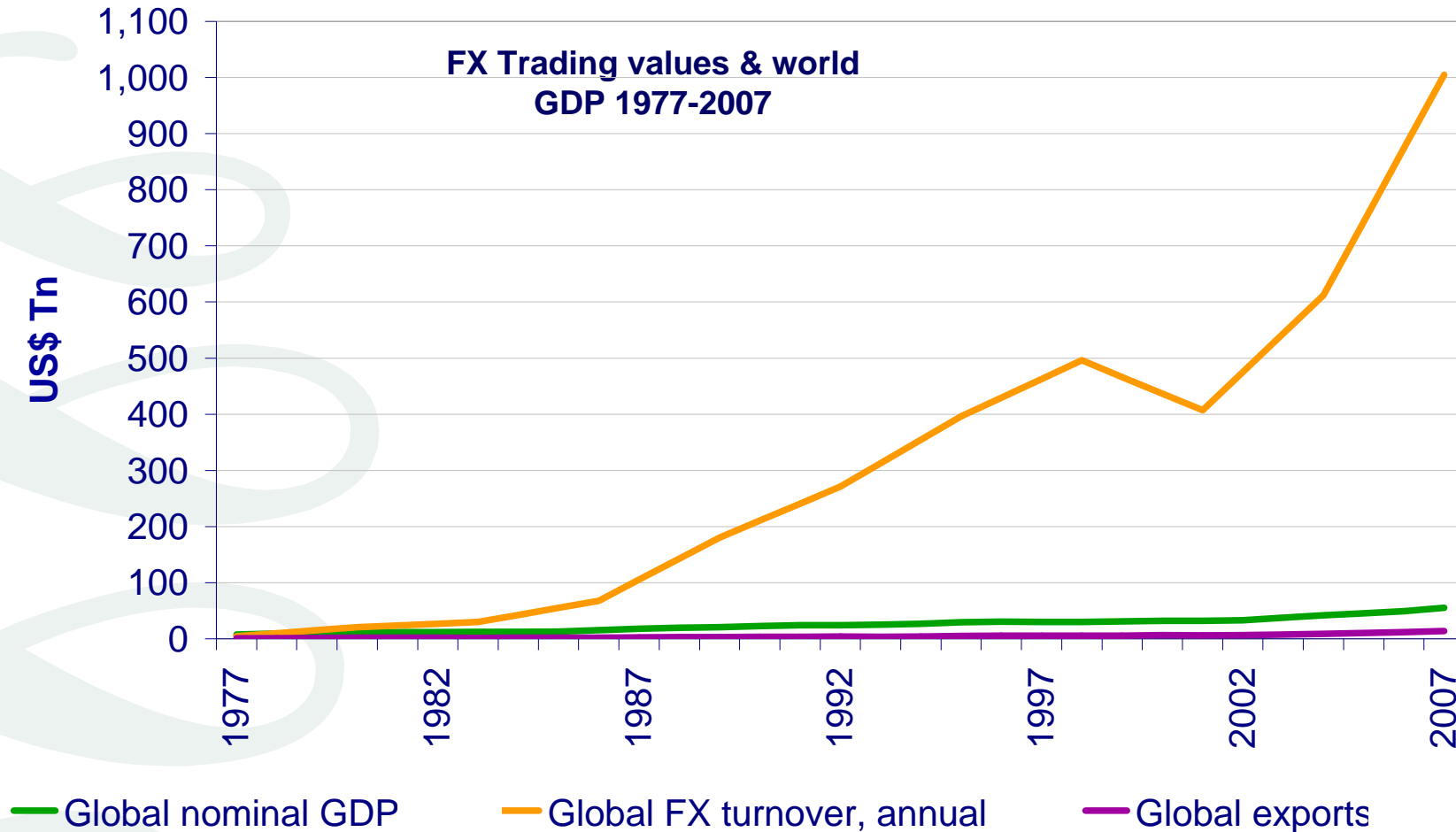
29<sup>th</sup> September 2011

# The growth of the financial sector



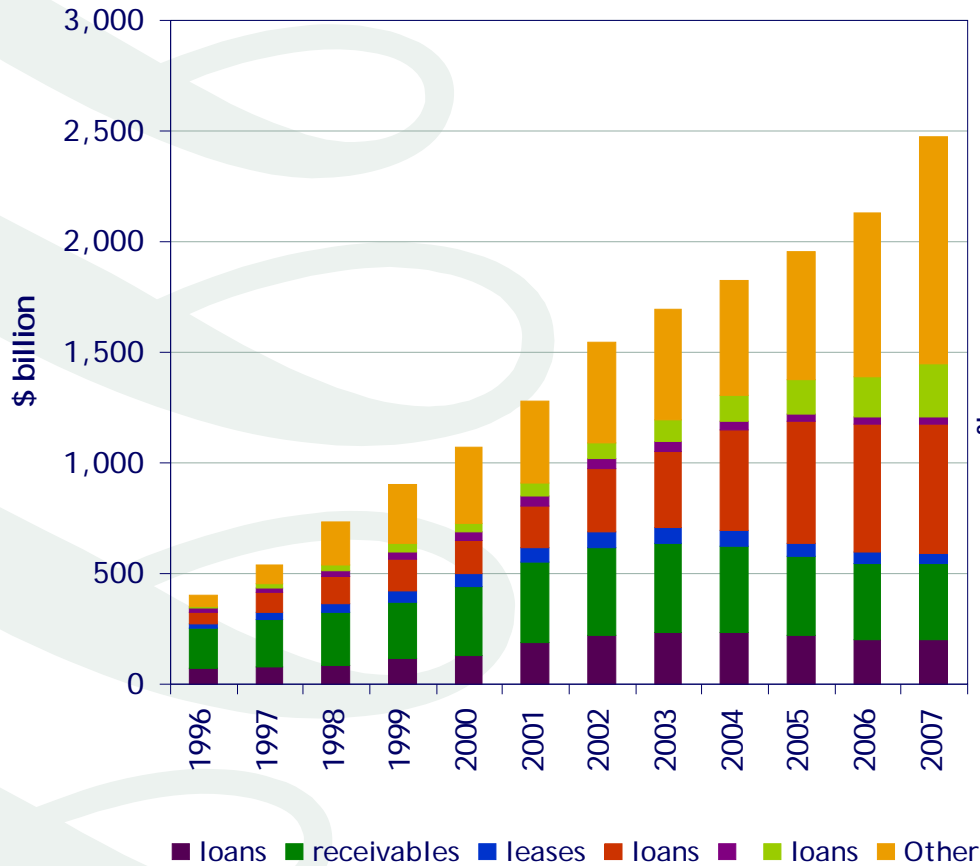
Source: Oliver Wyman

# Measures of increasing financial intensity



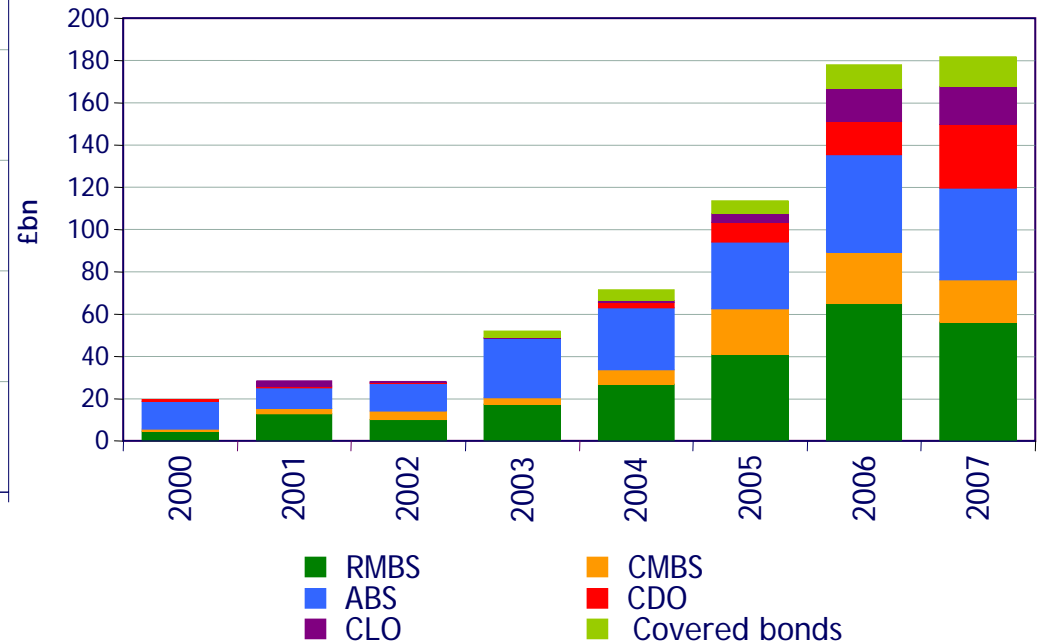
# The growth of securitised credit

## ABS – volumes outstanding, US



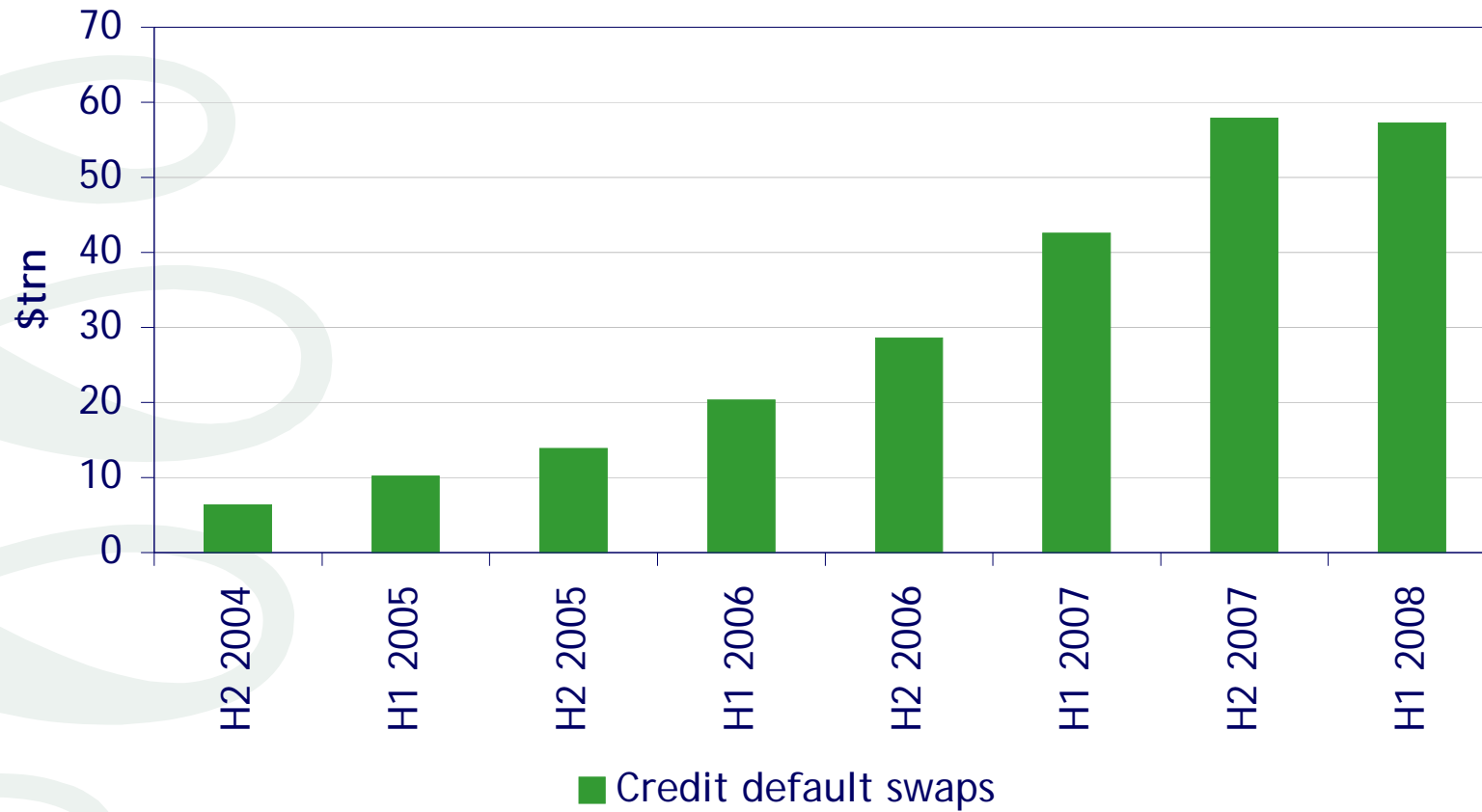
Source: SIFMA

## Securitisation issuance trends in the UK



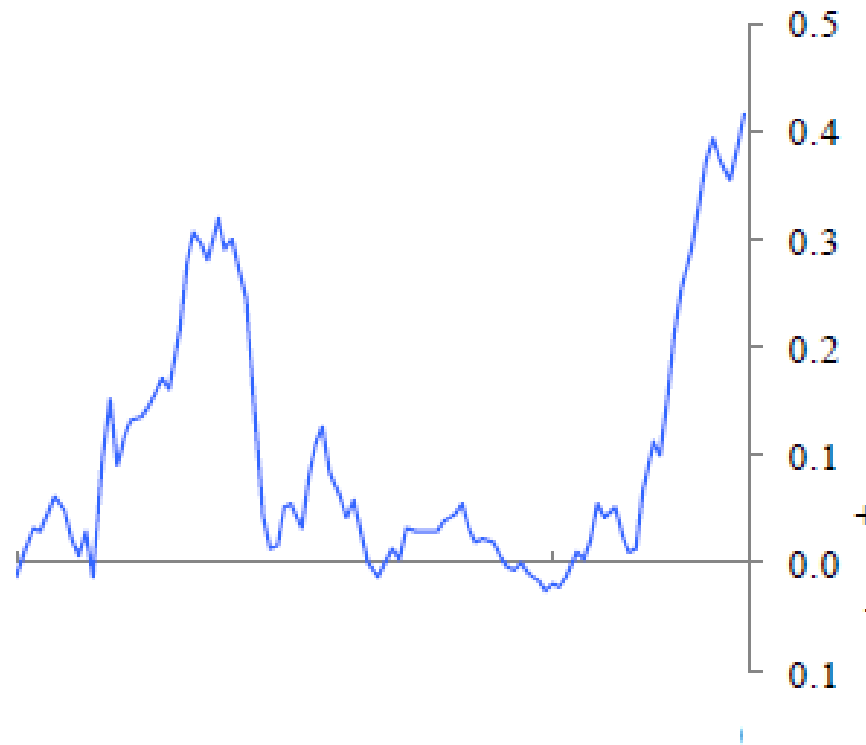
Source: Oliver Wyman

# Growth in outstanding credit default swaps



# Historical 'excess' wage in the US financial sector

'Excess' Wage





**Source:** Andrew Haldane, *What is the contribution of the financial sector: Miracle or mirage?*, Chapter 2, The Future of Banking, LSE Report 2010

# From Goldsmith to Bank (i)

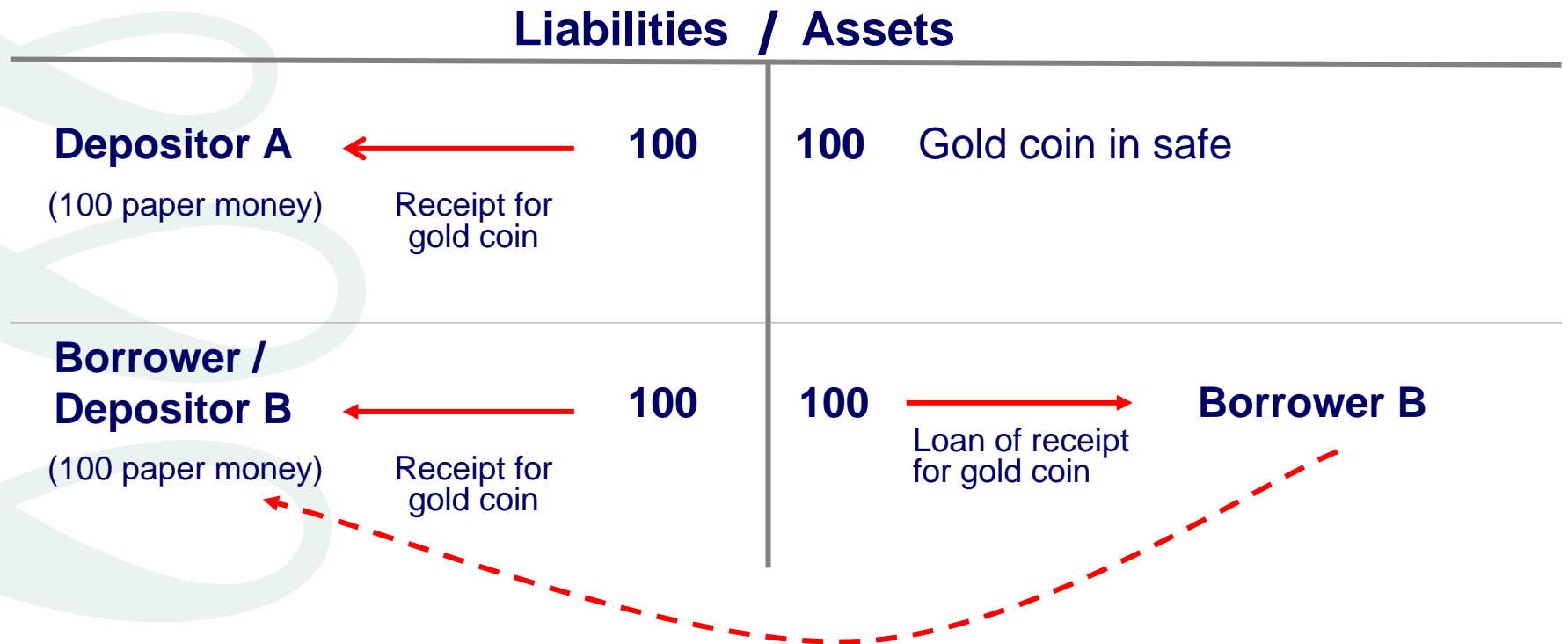
## Liabilities / Assets

Liabilities		Assets	
<b>Depositor A</b> (100 paper money if receipt transferable)	← 100 Receipt for gold coin	100	Gold coin in safe

# From Goldsmith to Bank (ii)

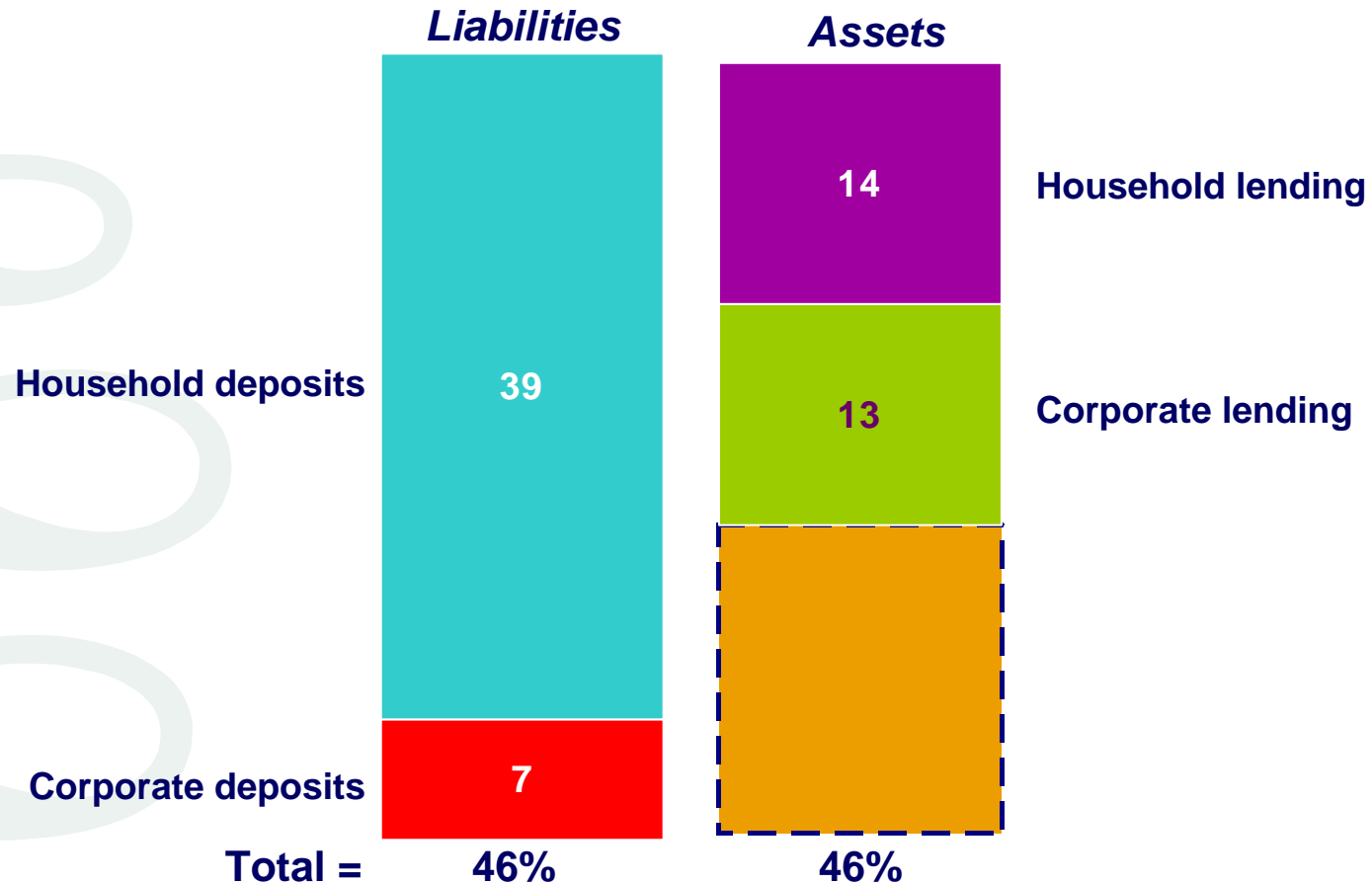
Liabilities		Assets	
<b>Depositor A</b> (100 paper money if receipt transferable)	 Receipt for gold coin	50	Gold coin in safe
		50	 Loan of gold coin
			<b>Borrower B</b> 50 gold coin money

# From Goldsmith to Bank (iii)



# What the UK banking system did: 1964

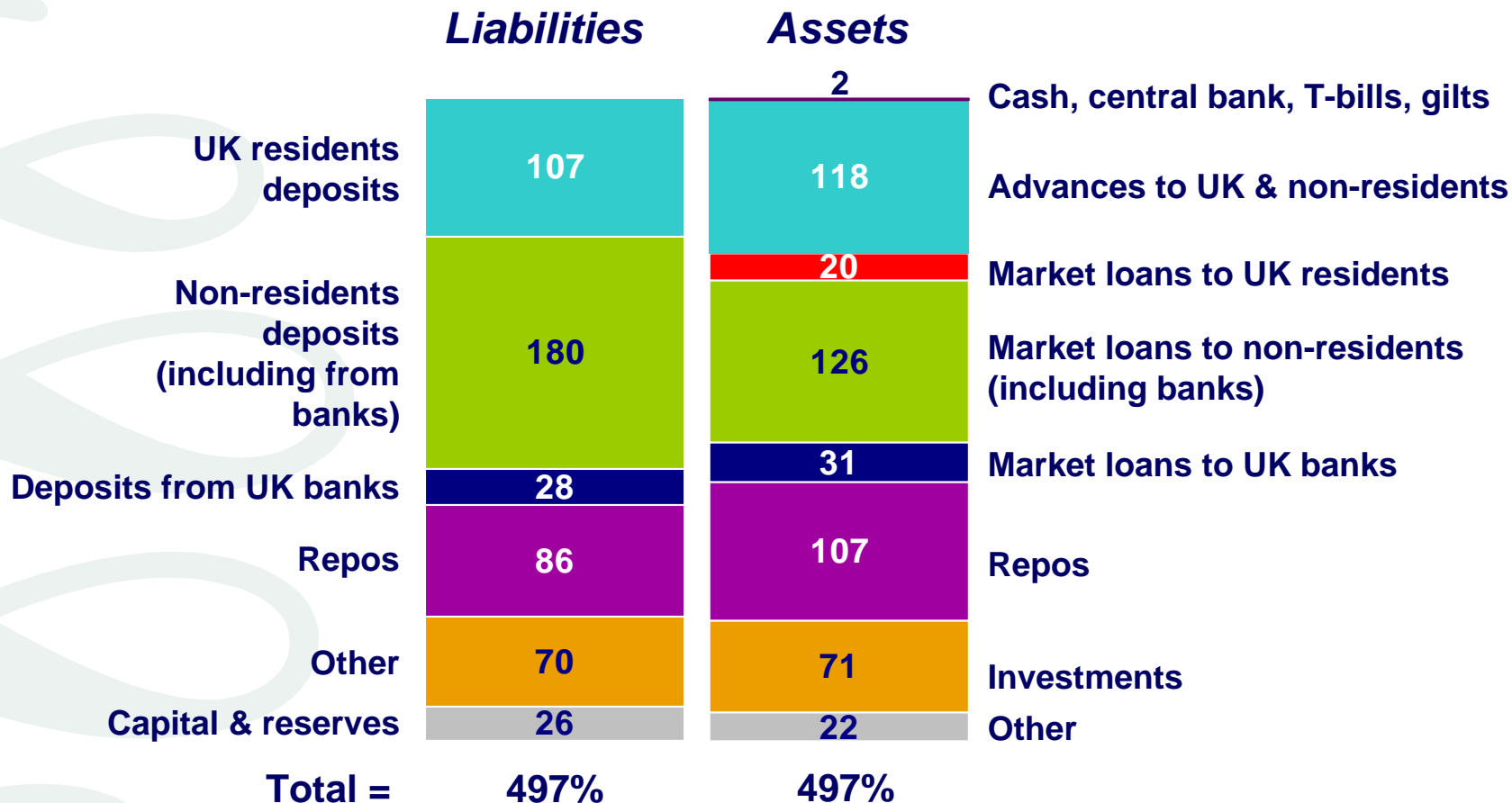
% of GDP



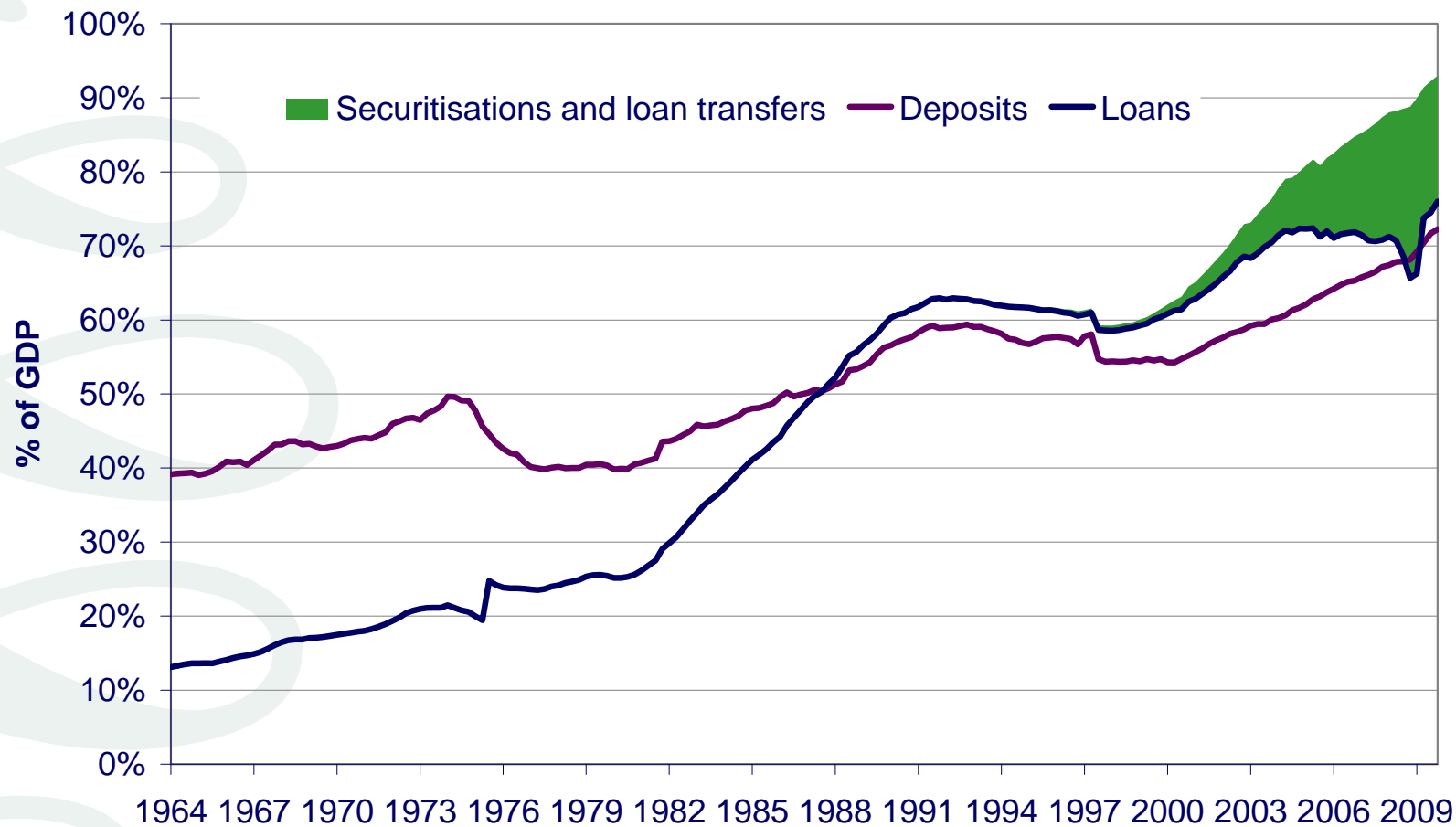
**Note:** Includes Banks & Building Societies' £ lending and deposits

# UK bank balance sheets – 2007

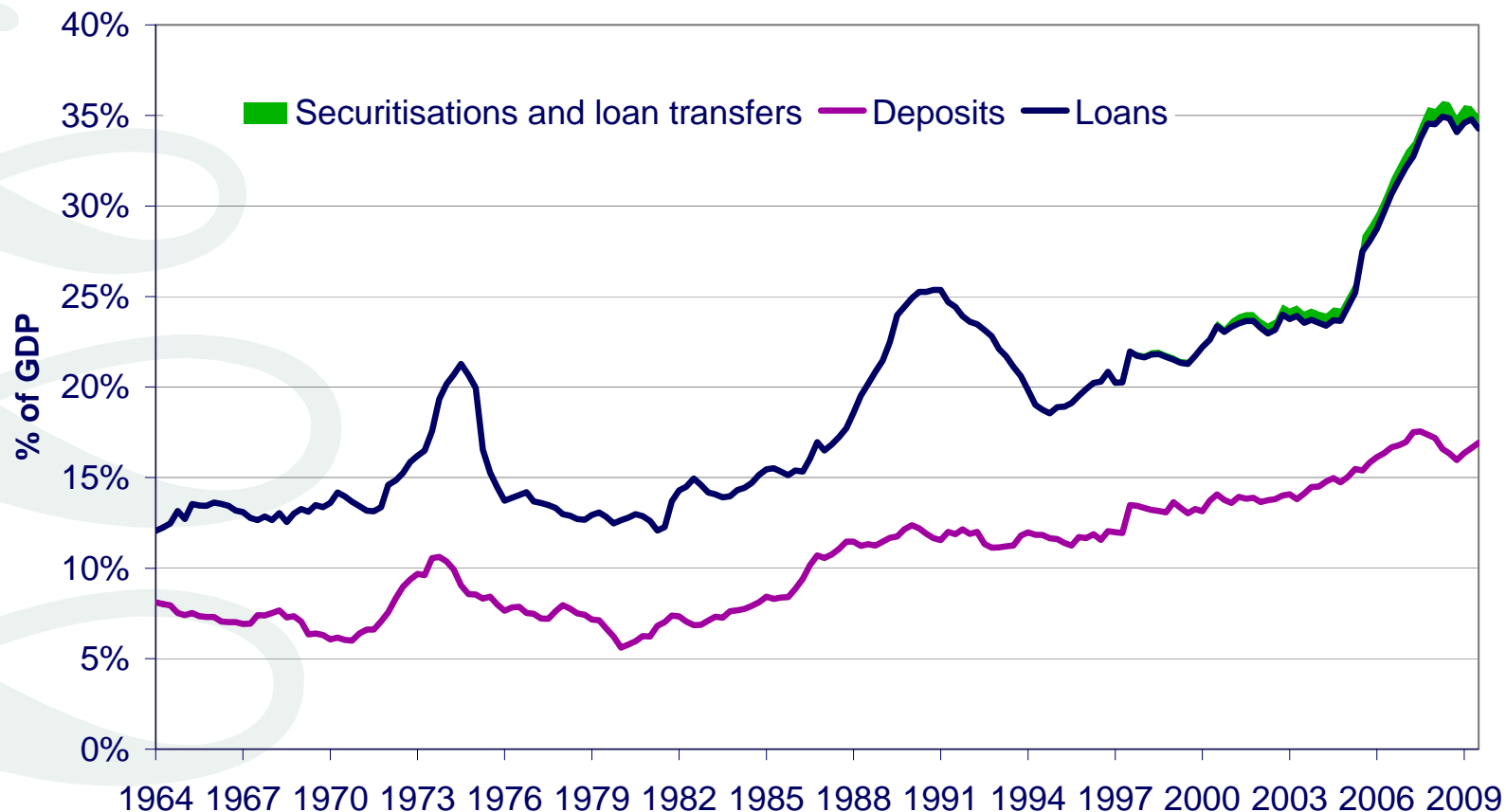
% of GDP



# Household deposits and loans: 1964 – 2009

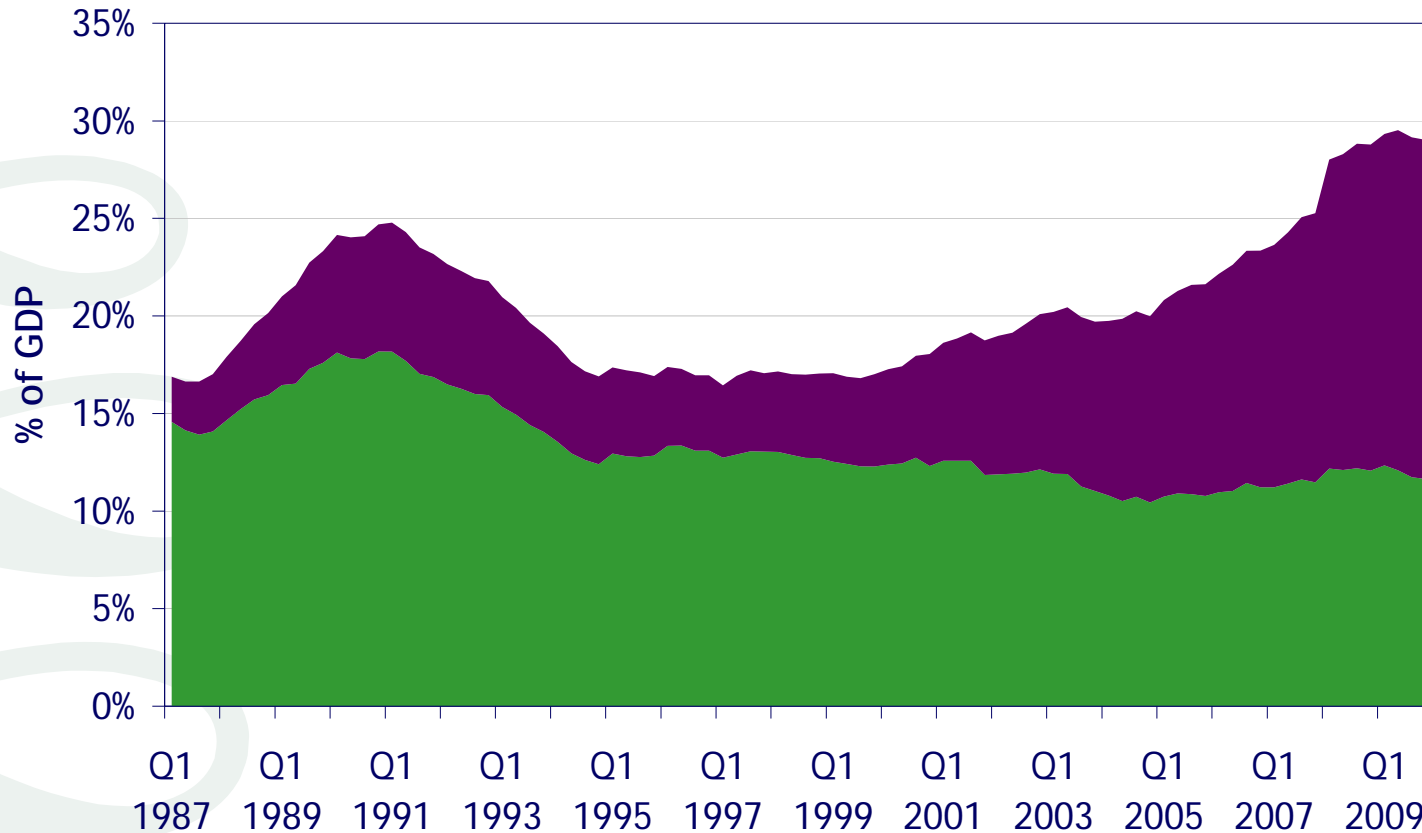


# Private non-financial corporate deposits and loans: 1964 – 2009



Source: Bank of England Tables A4.3, A4.1

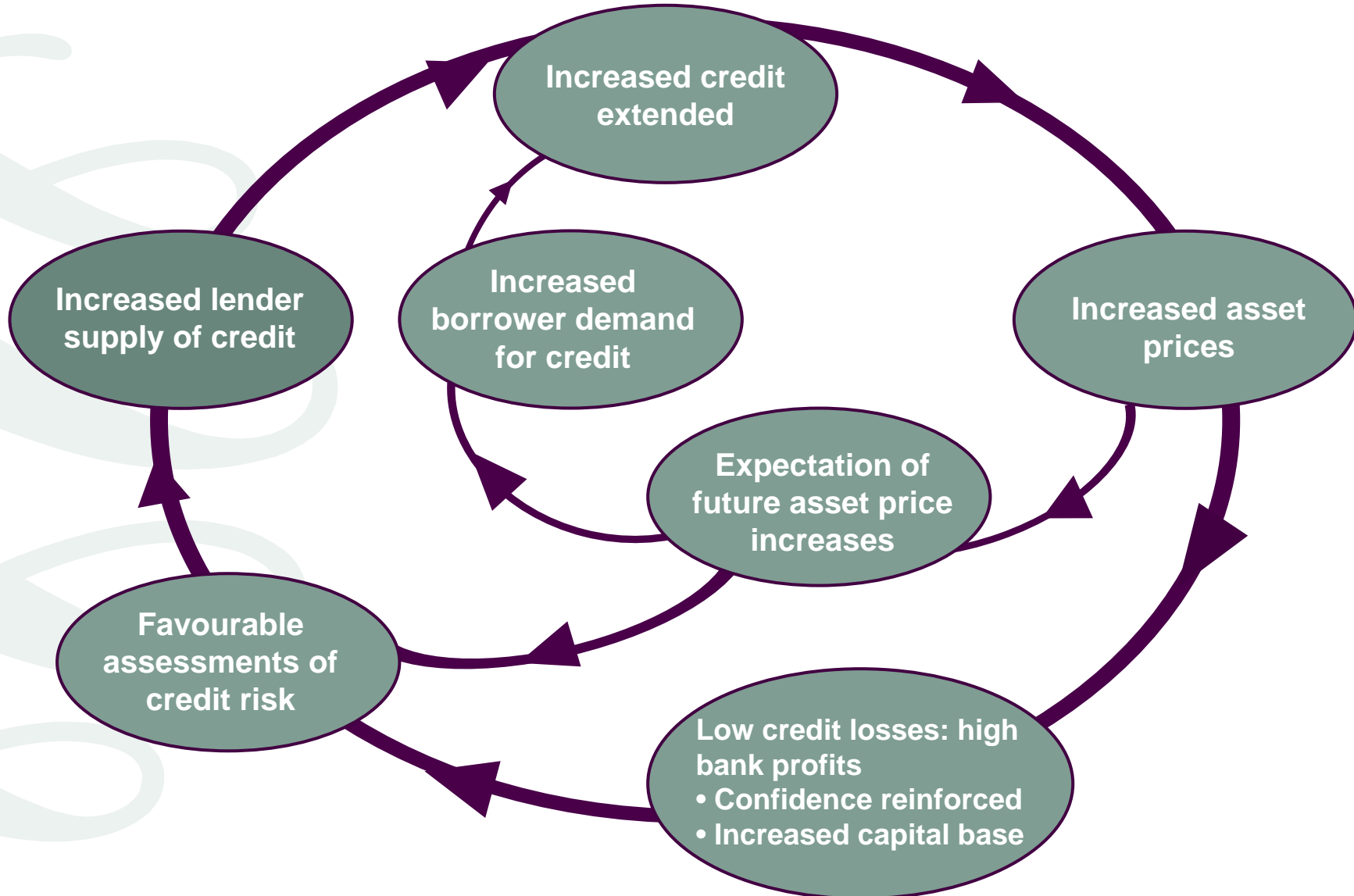
# Corporate loans by broad sector: 1987 – 2008



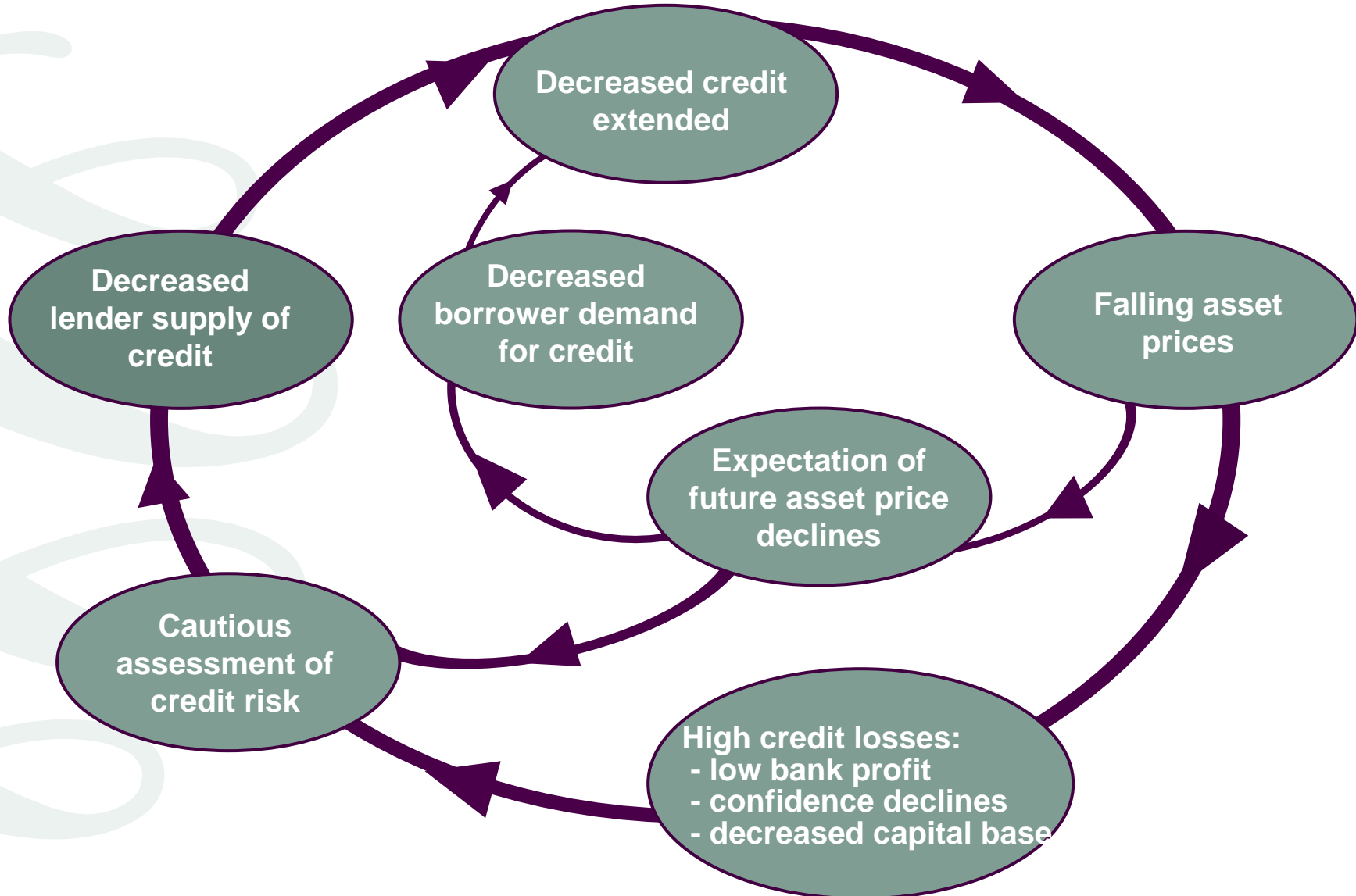
■ Non-commercial real estate PNFC lending
 ■ Commercial real estate lending

**Note:** Part of the increase in real estate lending may be due to re-categorisation of corporate lending following sale and lease-back of properties and PFI (public finance initiative) lending, but we do not think these elements are large enough to change the overall picture. Break in series from Q1 2008 due to inclusion of building society data. Sterling borrowing only.

# Credit and asset price cycles: The upswing



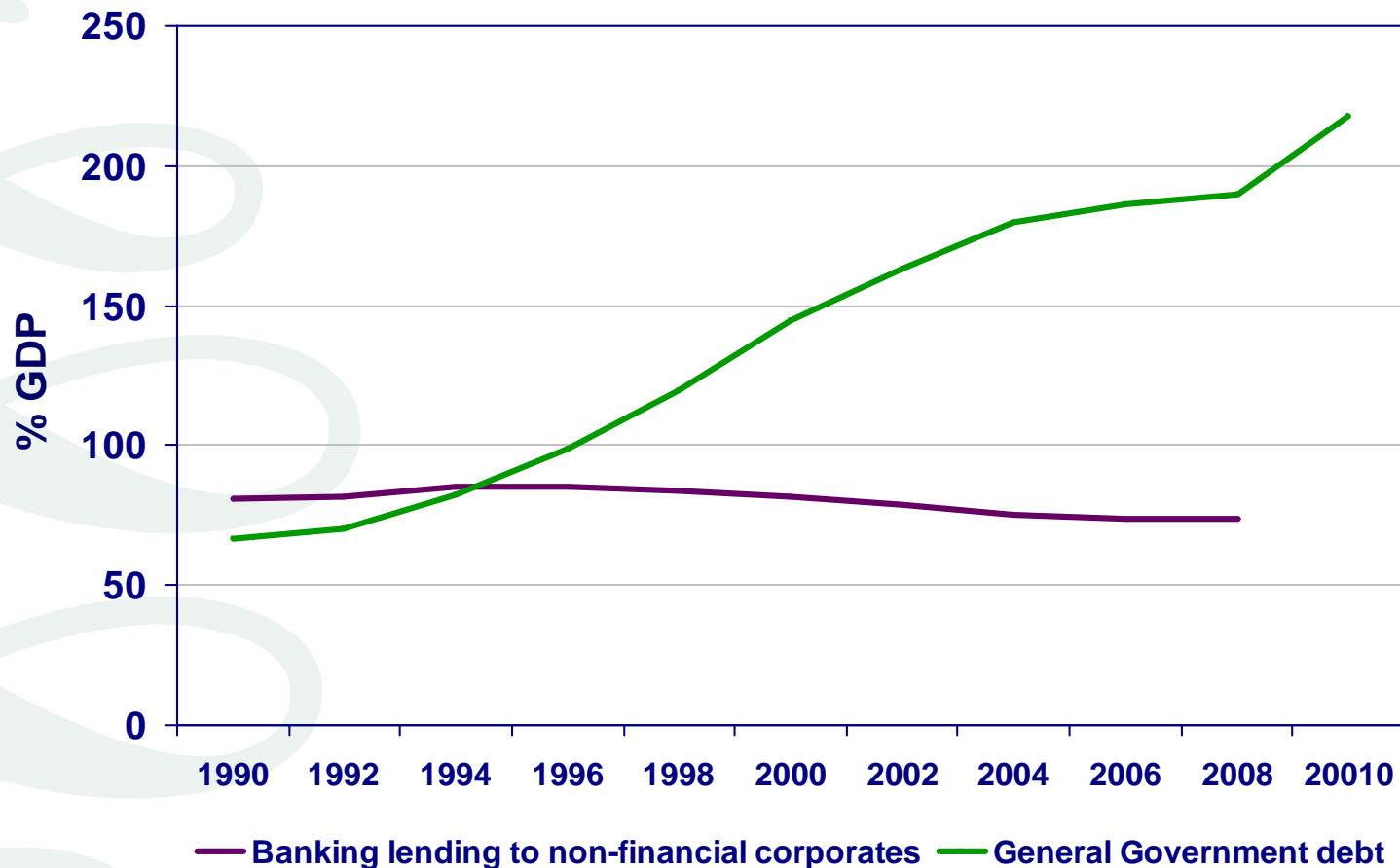
# Credit and asset price cycles: The downswing



# Fisher's debt-deflation dynamics: Nine key features

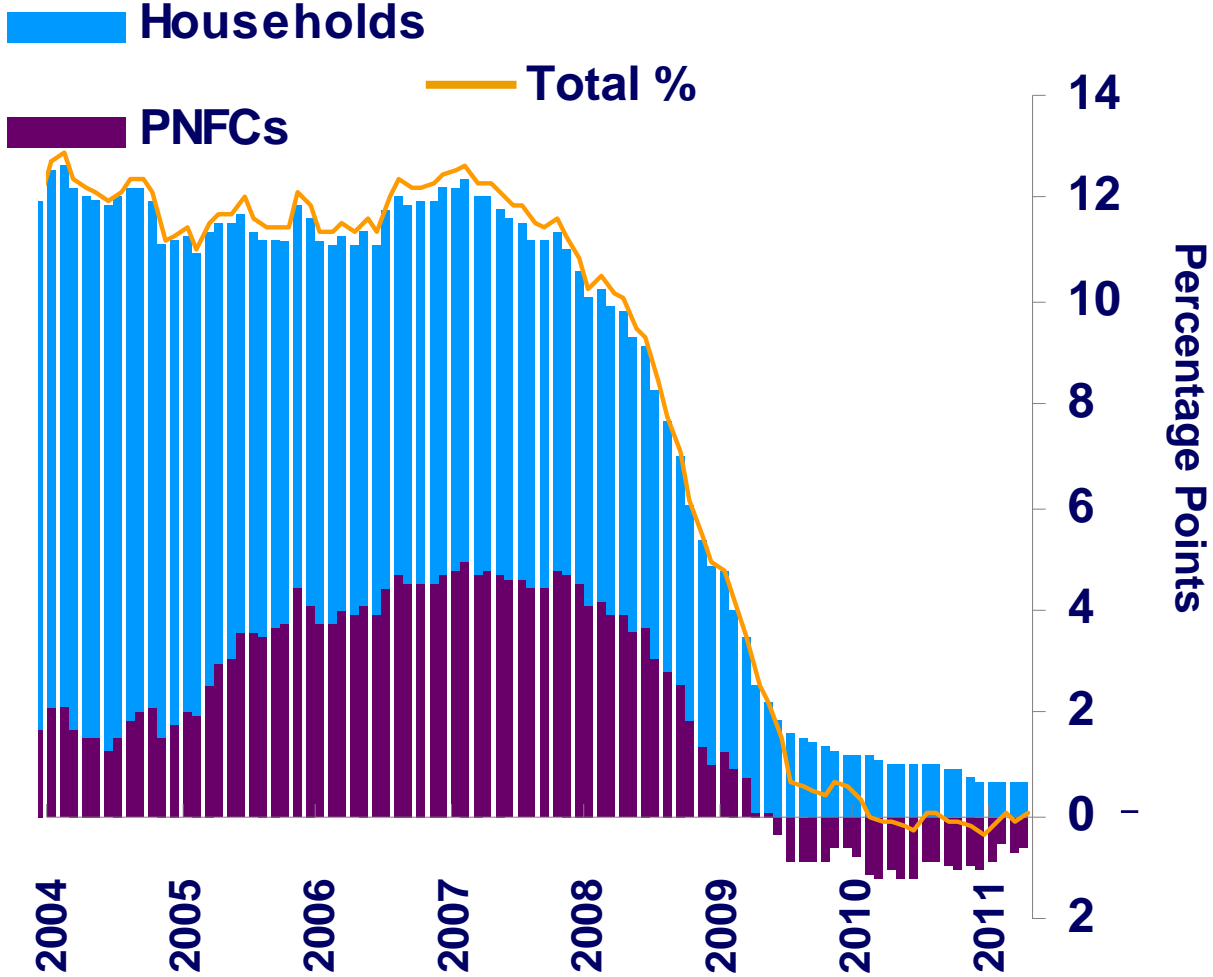
1. Debt liquidation leads to distress selling
2. Contraction of deposit currency (i.e. bank money)
3. Fall in the level of prices
4. Still greater fall in the networths of businesses, precipitating bankruptcies
5. A like fall in profits
6. Reduction in output, in trade and in employment
7. Pessimism and lack of confidence
8. Hoarding and slowing down still more the velocity of circulation
9. Complicated disturbances in rates of interest – fall in nominal rates, rise in real rates

# Japanese government and corporate debt: 1990-2010



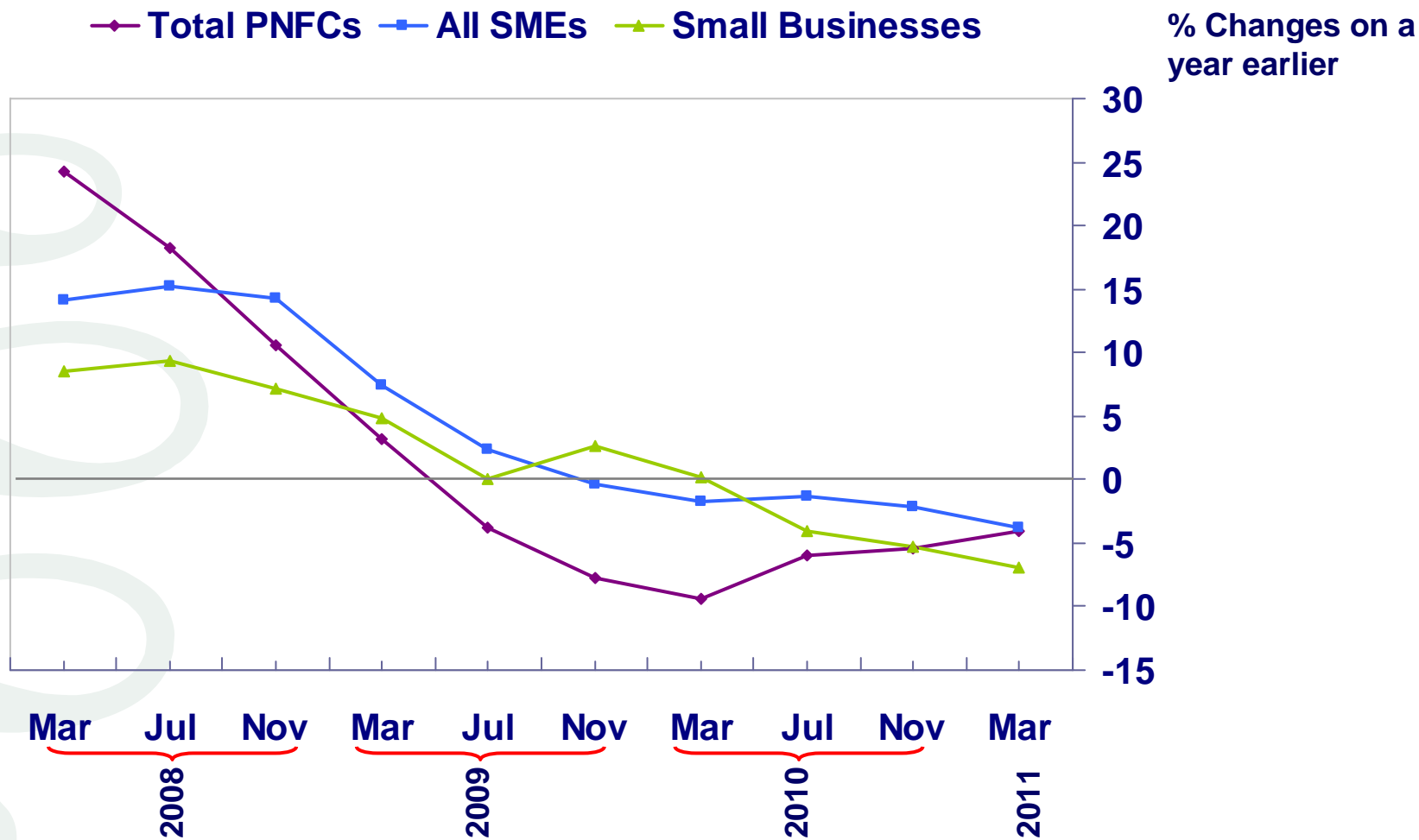
Source: BoJ Flow of Funds Accounts, IMF WEO database (April 2011), FSA calculations

# Contributions to growth in lending to UK households and corporates



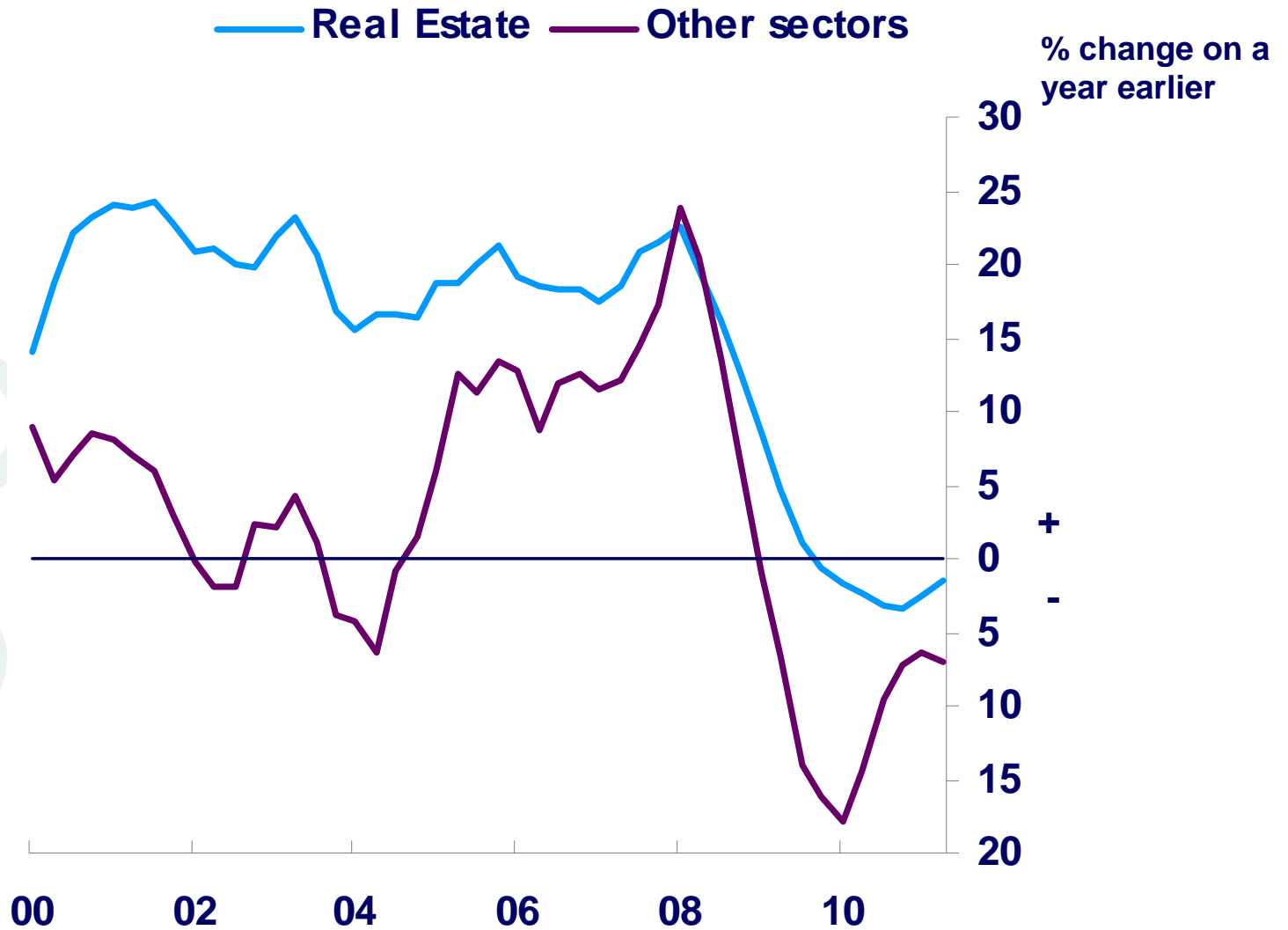
Source: Bank of England Financial Stability Report 2011

# Lending to small and medium-sized enterprises



Source: Bank of England Trends in Lending, 2011

# Stock of UK Monetary Financial Institutions' lending to Private non-financial corporates



Source: Bank of England

# Impact of higher capital requirements on cost of funds supporting different categories of lending – illustrative figures

	Risk Weight	5% Equity % requirement as % RWA			10% equity requirement as % RWA			Change
		Equity as % total assets	Cost of funds elements	Average cost of funds	Equity as % total assets	Cost of funds elements	Average cost of funds	
Mortgage Lending	0.2	1.0%	1.0% @ 15%* 99.0% @ 5%	5.10%	2.0%	2.0% @ 15% 98.0% @ 0.5%	5.20%	+0.10%
Corporate Lending	1.0	5.0%	5.0% @ 15% 95% @ 5%	5.5%	10%	10% @ 15% 90% @ 5%	6.0%	+0.5%

**Mortgage lending: Cost of funds** +0.10% ← 1.0% additional equity requirement x (15% - 5%)

**Corporate lending: Cost of funds** +0.5% ← 5% additional equity requirement x (15% - 5%)

But with effect offset if cost of funds and cost of equity decline as banks become lower risk

\* Assuming cost of equity = 15%; cost of credit = 5%